Roofing and Exterior Remodeling Sales

Close to Home Construction is a locally owned and operated MN General Contractor servicing the Twin Cities and surrounding areas. We specialize in exterior remodeling and restoration for residential, multi-family and commercial properties. Our services include roofing, siding, deck building, gutters, windows, doors and more. CTHC was founded on integrity, transparency, hard work and clear communication. We believe this to be the foundation of a successful business and happy customer. We are a small, rapidly growing company with opportunities for growth.

Job Overview:
We are seeking a highly motivated, positive and personable sales professional to join our team.

Responsibilities:
- Develop and implement sales strategies to obtain new and recurring sales
- Coordinate with production team to identify project requirements and deliverables
- Utilize AccuLynx software for sales planning and tracking
- Coordinate with production team to ensure project timeliness and accuracy
- Collaborate with clients to define project scope and goals
- Review insurance loss documentation for accuracy
- Monitor project progress and address any issues that arise to ensure client satisfaction
- Provide regular updates to senior management on sales goals and status

Skills:
- Proficiency in MS Office, Google Apps, email and internet browsers
- Experience with AccuLynx preffered
- Strong ability to prioritize and manage time
- Ambitious, self-motivated and self-disciplined
- Knowledge of roofing and siding construction methods
- Excellent communication and interpersonal abilities
- Familiarity with how to read an insurance scope of work preferred
- Ability to use a ladder and climb on a standard slope rooftop

Join our team as a Sales Consultant and take your career to new heights. If you have a passion for sales, customer satisfaction, and the desire to work in a friendly, positive environment, we want to hear from you! Please apply by submitting your resume to info@closetohomeconstruction.com.